

# Big Business Referral Team

## Application Form

Name: \_\_\_\_\_ Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Mobile Number: \_\_\_\_\_

Email address: \_\_\_\_\_

**Target Market:** (please provide a description of your target market)

\_\_\_\_\_  
\_\_\_\_\_

The BBRT is a group for business owners whose **PRIMARY** target market is medium to large business and/or government and corporations. This group is **NOT SUITABLE** for business owners who are currently working in the micro/small business sector and who have no track record in medium to large business and corporates.

**Application endorsed by:** (membership applications must be endorsed two current members)

Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Name: \_\_\_\_\_ Signature: \_\_\_\_\_

### Declaration:

- I agree to attend my BBRT meeting every month. I understand that if I do not attend for two months in a row I may forfeit my place in the BBRT and no refunds will be given. (However I will retain my Networking World membership)
- I understand that the primary purpose of the BBRT is to provide an environment where members support each other in overcoming business challenges and identifying and developing business opportunities. I understand that it is NOT the purpose of the BBRT to provide an environment where members "Sell" to one another.
- I agree to respect the principles of The BBRT by focussing on the goal of developing long term mutually beneficial relationships with other members and fostering an atmosphere of mutual help and support. I agree to meet separately with at least one other member of The BBRT every month in order to further the objective of developing long term mutually beneficial relationships.
- I agree to foster the growth of The BBRT network by regularly inviting SUITABLE guests to attend BBRT meetings.
- I agree to maintain my profile and business listing on the Networking World Website in an up to date manner.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Payment Method Annual Fee: \$397.00 (GST inclusive)**

Bank Transfer (Please attach receipt)  Credit Card (Visa/Master-card only)

Credit Card Number: \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Signature: \_\_\_\_\_

## Member Benefits

- Monthly meeting (Members and guests are responsible for the cost of their own breakfast.)
- Monthly magazine
- Discounted tickets to the Quarterly Strategic Alliance Success Networking Forum. Save \$50 per ticket.
- Full Page Profile on the Networking World Website.
- Full Page Business Listing on the Networking World Website.
- Membership to the Networking World Strategic Alliance Success Face-book Group
- Automated Introduction Service – whenever a new member joins Networking World who shares their target market an introductory email will be issued to both parties.

## Member Responsibilities

- Attend the BBRT meeting every month. Members who do not attend for two months in a row will forfeit their place in the BBRT.
- Respect the principles of The BBRT by focussing on the goal of developing long term mutually beneficial relationships with other members and fostering an atmosphere of help and support. It is not the purpose of the BBRT to provide an environment where members “Sell” to one another.
- Meet separately with at least one other member of The BBRT every month in order to further the objective of developing long term mutually beneficial relationships.
- Foster the growth of The BBRT network by regularly inviting suitable guests to attend BBRT meetings.
- Maintain their profile and business listing on the Networking World Website in an up to date manner.

## Membership is by Application only

- Membership of each BBRT is capped at 24 to ensure that all members are able to fully participate in the process.
- Potential members are able to attend one BBRT meeting as a guest before making a decision to apply for membership to that BBRT.
- If considering membership to a BBRT guests are required to meet with at least two members of the team prior to submitting their application to determine whether there is a good fit between the BBRT and their business.
- All membership applications must be endorsed by at least two members of the BBRT.
- Acceptance as a member of a BBRT is by majority vote. Applicants to be advised by Networking World prior to the next available meeting.
- **Membership applications will NOT be rejected on the basis that there is already an existing member from a particular profession on the BBRT. Some of the best alliances can come from an attitude of cooperation not competition.**